



Corporate Finance

The term Corporate Finance conjures up all sorts of images - city slickers in sharp suits, tough negotiators with scores of assistants scurrying around law firms, and expensive bills! Whiting & Partners' definition is very different - raising finance for your business, acquisition of another business, exit planning and selling your business.

Accounting for your Success

www.whitingandpartners.co.uk

**WHITING
&
PARTNERS**
Chartered Accountants &
Business Advisers



Whiting & Partners Corporate Finance

- *Raising finance*
- *Acquisition of another business*
- *Exit planning and selling*

Raising finance for your business

Use our specialist knowledge to help with:

- General working capital requirements like overdrafts, invoice discounting
- To buy a new asset, property or another business
- Expansion to develop another product or enter another market
- A review of your banking and borrowing requirements

Acquisition of another business

- Find and/or approach the target business
- Investigate the financial and commercial elements of the business
- Make introductions to other trusted professional advisors you may require
- Advise on valuation and to negotiate with the vendor
- Raise the finance you need to fund the deal, and run the business afterwards
- Integrate with your existing business

Exit planning and selling your business

- Have you really planned for your exit?
- Who are you going to sell to and will it be for the best price?
- Have you protected your business and confidentiality during the sale?

We are experts in all of these areas, and will charge you a reasonable fee related to the size of the deal. We specialise in corporate finance for SMEs and Owner Managed Business, in particular on deals with a transaction value of less than £3m.

Why should you use Whiting & Partners?

We are not just highly qualified accountants but are also proactive business advisers, trained to help you with your commercial challenges not just your tax and audit.

Specialists in advising upon smaller transactions, as a regional and independent accountancy firm, who are members of the Corporate Finance Network, we provide a high quality of advice but without the cost and impersonal nature often associated with a larger operation.

For highly specialised corporate finance, tax, legal or marketing issues, we have access to some of the best technical support available.

We are committed to ongoing staff development at all levels and regularly undertake training to ensure that we are up-to-date with the most recent market information.

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